



MEER SIR
— A C A D E M Y —

*We Deliver Results,
Not Promises.*

MEER SIR ACADEMY

DEPARTMENT OF MANAGEMENT STUDIES

JAMIA MILLIA ISLAMIA

NEW DELHI

MBA Pharmaceutical Management Entrance Syllabus

Master of Business Administration Pharmaceutical Management

Programme Code M88

Programme	MBA Pharmaceutical Management
Programme Code	M88
Exam Duration	3 Hours
Total Questions	170 MCQs

Entrance Test Overview

The JMI MBA Pharmaceutical Management M88 entrance examination contains 170 multiple-choice questions to be completed in three hours. The paper assesses knowledge of the pharmaceutical industry, English comprehension and verbal ability, quantitative aptitude, reasoning, and data analysis.

No	Section	Primary Focus
1	Pharmaceutical Industry	Industry structure, marketing, management, IPR, exports and current trends
2	English Comprehension and Verbal Ability	Reading comprehension, grammar, usage and vocabulary
3	Quantitative Aptitude and Numerical Ability	Arithmetic, algebra, sets, geometry, statistics and probability



4

Reasoning and Data Analysis

Logical and analytical reasoning, tables, graphs and interpretation

Section One Pharmaceutical Industry

This section focuses on the structure, business environment, management practices, intellectual property framework, exports, and current developments of the Indian pharmaceutical industry.

- Overview of the Indian pharmaceutical industry
- Pharma marketing and sales management
- Pharmaceutical business environment
- Growth and structure of the pharma sector
- Product management in pharma
- Human resource management in pharma
- Intellectual property rights
- Pharmaceutical exports
- Current trends and challenges in the pharma industry

Section Two English Comprehension and Verbal Ability

A Reading Comprehension

Candidates should read and interpret one or more passages and answer questions based on stated and implied information.

- One or more passages
- Factual and inferential questions
- Application-based questions

B Verbal Ability

This component focuses on grammar, standard English usage and vocabulary.

- Grammar and English usage
- Pronouns, verbs and tenses
- Subject verb agreement
- Misplaced modifiers
- Parallel construction
- Quantifiers and comparatives
- Idiomatic expressions
- Vocabulary
- Synonyms and antonyms
- Sentence completion



Section Three Quantitative Aptitude and Numerical Ability

This section evaluates the understanding and application of basic mathematical and statistical concepts.

Arithmetic and Commercial Mathematics

- Time speed and distance
- Ratio and proportion
- Profit and loss
- Simple and compound interest

Algebra and Related Concepts

- Algebra and functions
- Inequalities
- Sets
- Coordinate geometry

Elementary Statistics and Probability

- Mean, median and mode
- Dispersion
- Probability



Section Four Reasoning and Data Analysis

A Reasoning and General Intelligence

This component measures logical thinking, structured analysis, inference and decision-making ability.

- Logical reasoning
- Analytical reasoning
- Inference-based questions
- Decision making

B Data Analysis

Candidates should interpret numerical and diagrammatic information and use it to reach sound conclusions.

- Tables
- Graphs
- Bar charts
- Diagram-based data
- Data interpretation and decision making

Preparation Strategy

- Revise the Indian pharmaceutical sector, pharma marketing, product and human resource management, intellectual property rights, exports, and current industry challenges.
- Practise reading comprehension, grammar and vocabulary every day to improve speed and accuracy.
- Solve timed problems in arithmetic, algebra, statistics and probability, and maintain a compact formula sheet.
- Practise logical reasoning and data interpretation using tables, graphs, bar charts and diagrams.
- Attempt full-length mock tests under the three-hour limit and review errors section by section.

Quick Revision Checklist

☐ Indian pharmaceutical industry	☐ Reading comprehension
☐ Pharma marketing and business environment	☐ Grammar and English usage
☐ IPR exports trends and challenges	☐ Vocabulary and sentence completion
☐ Arithmetic and commercial mathematics	☐ Algebra functions and inequalities
☐ Sets and coordinate geometry	☐ Statistics and probability
☐ Logical and analytical reasoning	☐ Inference and decision making
☐ Tables graphs and bar charts	☐ Data interpretation